# Common Challenges When Ranking

When using the Healthy Eating Research (HER) Guidelines for the Charitable Food System, some foods may be challenging to rank. This guide lists the most common confusions when ranking foods and explains how to assign the correct HER category and rank.



#### Here is how the guide is organized:



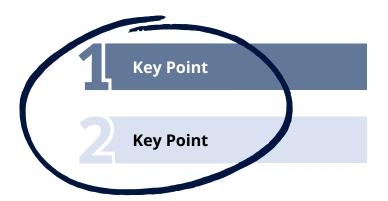
The foods in this guide are organized by the HER category.



For each HER category, you will see a list of foods, followed by their usual rank and an explanation about possible reasons for the confusions when ranking.



Foods with a "Variable" rank: This means that the food does not have a usual rank, and rank can be Chosen Often, Sometimes, or Rarely, depending on the nutrition facts label and ingredients, which may vary by brand.



You will see key points for each HER category. These are essential information to avoid rank confusions.

You will also see quotes from food bank staff about confusions and ranking challenges they have experienced. These quotes were collected through interviews from a research study to understand barriers to implement HER Guidelines.



# **FRUITS AND VEGETABLES**

| Food  | Rank  | Explanation  |
|---|---|--|
| 100% Fruit<br>juices  | Choose Sometimes  | 100% fruit juices have no added sugar, but because sugars found naturally in fruits are more concentrated in juices than in fresh fruits, they are ranked Choose Sometimes.  |
| Canned, sliced,<br>or diced fruits<br>and vegetables          | Choose Often if there are no other ingredients; Variable if there are other ingredients.  | These foods usually have added ingredients (e.g., salt, sugar, syrup, oil), so their rank is variable. They can be Choose Often if no other ingredients are added.   |
| Dried fruit,<br>e.g.: dates,<br>raisins, dried<br>cranberries | Choose Sometimes, if<br>unsweetened (no added<br>sugar). Choose Rarely, if<br>sweetened.  | Dried fruits are not ranked Choose Often because sugars found naturally in fruits are more concentrated in dried fruits than in fresh fruits.  |
| Fresh fruits and vegetables                                   | Choose Often  | Fresh fruits are always ranked Choose Often. They only have naturally occurring sugars.  |
| Frozen fruits and vegetables                                  | Choose Often, if there are no other ingredients. Variable if other ingredients are added. | If there are added ingredients (e.g., salt, sugar, syrup, oil), the rank is variable. If there are no other ingredients, they are ranked Choose Often.   |
| Guacamole,<br>spread or dip                                   | Variable  | Guacamole is categorized as Fruits and Vegetables, and not as a Mixed Dishes or Condiment. It has added ingredients, but it still stays in the primary food group.   |
| Mashed potatoes Variable                                      |   | Mashed Potatoes are categorized as Fruits and Vegetables, not as Mixed Dishes. If there are multiple ingredients, categorize the food according to the primary food group instead of Mixed Dishes. Potatoes are the main ingredient in mashed potatoes; other ingredients are added for flavoring or accent (such as milk or seasoning) as part of the food preparation. |
| Tomato sauce Variable   |   | Tomato sauce with or without herbs and seasonings is categorized as Fruits and Vegetables. All other packaged pasta sauces (including tomato-based pasta sauce, dairy-based sauces, pesto and sauces including meat and vegetables) are Mixed Dishes.  |



"And one guestion that I have it was the strawberries because the strawberry has so much sugar. And I keep asking why is not Red? And finally, someone came to me: 'well, that's natural sugar'. So it's okay, it has to be green. All produce and vegetables, perishables have to be green."

Warehouse Inventory Manager

## Key Points for Fruits and Vegetables

- Identify descriptions in the product label that helps with determining the rank, such as "no added sugar", "unsweetened", "low sodium", "no salt"
- 100% juices are not ranked Choose Often; they are ranked Choose Sometimes and have no added sugar
- Low-sodium cans of vegetables that do not contain any other ingredient are likely to be Choose Often. Otherwise, their rank is variable
- Some canned vegetables (especially corn) and tomato sauces have added sugars as well
- For packaged Fruits and Vegetables, when added sugar information is not available on the nutrition facts label, total sugars are used to determine a rank. There is a higher total sugar threshold because of it combines added sugar and naturally occurring sugars



#### **GRAINS**

| Food  | Rank  | Explanation  |
|---|---|--|
| Cereal, granola   | Variable  | Cereal and granola in any packaging size are categorized as Grains. However, cereal bars and granola bars are categorized as Processed and Packaged Snacks.  |
| Dough: pizza,<br>bread  | Variable  | The final product is categorized as Grain. Dough is categorized into the food group of their final product. These items are not considered cooking staples.  |
| Mixes: pancake,<br>muffin, biscuit,<br>bread, pizza               | Variable  | The final product is categorized as Grain. Mixes are categorized into the food group of their final product. These items are not considered cooking staples. |
| Muffin, scone,<br>pancake   | Variable  | They are categorized as Grains and not as Desserts.  |
| Stuffing  | Variable  | Stuffing is categorized as Grains and not as Condiments because it can be eaten on its own.  |
| White/yellow<br>dry or fresh<br>pasta, rice, grits,<br>couscous   | Choose Sometimes if plain; Variable with seasoning or flavors are added | Because the first ingredient is not a whole grain, they cannot be ranked Choose Often. If made with other ingredients (seasoning), rank is variable.         |
| Whole-grain dry<br>or fresh pasta,<br>brown rice,<br>oats, quinoa | Choose Often if plain; Variable with seasoning or flavors are added     | Because the first ingredient is a whole grain, they can be ranked Choose Often. If made with other ingredients (seasoning), rank is variable.                |

# **Key Points for Grains**

Judge a baking mix and a dough by their final form, which is a grain for nondessert baked goods such as muffins, scones, pancakes, etc

Check if the first ingredient is a whole grain



## **PROTEIN**

| Food   | Rank             | Explanation  |
|--|------------------|--|
| Eggs, fresh  | Choose Often     | Fresh eggs are categorized as Protein and not as Dairy. They are always ranked Choose Often.   |
| Ground beef<br>80% lean  | Choose Rarely    | Ground beef with specified labels (such as 80% lean/20% fat or 90% lean/10% fat) will have a standardized saturated fat content per serving. |
| Ground beef 90%<br>or more lean  | Choose Sometimes | Ground beef with specified labels (such as 80% lean/20% fat or 90% lean/10% fat) will have a standardized saturated fat content per serving. |
| Peanut butter<br>Almond butter<br>Sunflower butter<br>Other nut butter | Variable         | Peanut butter and other nut butter spreads are categorized as Protein and not as Condiments.   |

# **Key Point for Proteins**

The ranking for meats are generally determined by their saturated fat content

The ranking for canned beans are generally determined by the sodium content. Low sodium canned beans are likely Choose Often

#### **DAIRY**

| Food   | Rank   | Explanation   |
|--|--|---|
| Milk: reduced fat,<br>1%, 2%, skim,<br>nonfat, or fat-free | <b>Choose Often</b> , if plain. <b>Variable</b> , if sweetened.                          | These milk types have less than 2 g of saturated fat per serving and are ranked Choose Often if they are made with no other ingredients.  |
| Whole milk   | Choose Sometimes,<br>if plain. Choose<br>Sometimes or<br>Choose Rarely, if<br>sweetened. | Milk has specified labels to identify the saturated fat content per serving. The whole milk has more than 2 g of saturated fat per serving and is ranked Choose Sometimes if made with no other ingredients.    |
| Yogurt <b>Variable</b>                                     |  | Yogurt's saturated fat content is variable, and they usually have sweeteners. Look at the ingredient list to check for diet sweeteners: if they are present, their rank is variable but cannot be Choose Often. |

## **Key Points for Dairy**

The fat content in plain milk defines its rank. If milk is made with flavoring and added sugars, the rank will be variable

Always check Dairy products' ingredient list for diet sweeteners: if they are present, their rank is variable but not Choose Often

For Dairy products, when added sugar information is not available on the nutrition facts label, total sugars are used to determine a rank. There is a higher total sugar threshold because it combines added sugar and naturally occurring sugars

#### **NON-DAIRY ALTERNATIVES**

| Food  | Rank     | Explanation  |
|---|----------|--|
| Almond milk Oat milk Soy milk Other nut/plant- based milk | Variable | These items are categorized as Non-Dairy Alternative and not as Beverages. |



#### **BEVERAGES**

| Food  | Rank   | Explanation   |
|---|--|---|
| Coffee drinks<br>Tea drinks<br>(prepared<br>beverages)              | Variable   | Prepared or ready-to-drink coffee and tea drinks are categorized as Beverages. Their rank is variable because they are usually made with other ingredients (e.g., milk, cream) and added sugar. |
| Dry drink mixes<br>Dry fruit or shake<br>drink mixes                | Variable   | Dry drink mixes are categorized as Beverages and not as Miscellaneous. However, if a dry mix is a nutritional or protein powder, it is categorized as Miscellaneous.                            |
| Fruit drinks or juice<br>drinks                                     | Variable   | Fruit drinks or juice drinks are not 100% juice and are categorized as Beverages. 100% Juices are Fruits and Vegetables and are always ranked Choose Sometimes.                                 |
| Liquid water<br>enhancers   | Variable   | Categorized as Beverages and not as Condiments.   |
| Tea, bag or loose,<br>unsweetened<br>Ground or whole<br>bean coffee | Likely <b>Choose Often</b>                                     | Tea bags and ground coffee are categorized as<br>Beverages and not as Miscellaneous. They will be<br>Choose Often if they are made with no added sugars.  |
| Water (plain,<br>sparkling)   | Choose Often;<br>Variable (if sodium or<br>sweetener is added) | Water is categorized as a Beverage. It is not categorized as Miscellaneous.   |

## Key Points for Beverages

- Beverages that are dry or powder mixes are categorized as Beverages (and not as Miscellaneous). Examples: ground coffee, drink mix, chocolate mix, hot cocoa mix, tea bags
- Only 100% juices are categorized as Fruits and Vegetables, not as Beverages. All other fruit drinks and beverages are ranked as Beverages
- Always check Beverages products' ingredient list for diet sweeteners: if they are present, their rank is variable but not Choose Often

#### MIXED DISHES

| Food   | Rank     | Explanation  |  |
|--|----------|--|--|
| Dry soup mix   | Variable | Dry soup mix is categorized as a Mixed Dishes and not as Condiments.   |  |
| Mac and cheese                                       | Variable | Mac and cheese is categorized as Mixed Dishes, not as Grain because the two primary ingredients are from different categories. Look at the information in the "as packaged" column of the nutritional facts label to rank. |  |
| Pizza rolls  | Variable | These are Mixed Dishes, even if they are in a one-portion package. They are not ranked as Processed and Packaged Snacks.   |  |
| Sauces: pasta,<br>Alfredo, creamy rosa,<br>spaghetti | Variable | All packaged pasta sauces are Mixed Dishes. Plain tomato sauce is an exception, and it is categorized as Fruits and Vegetables.  |  |

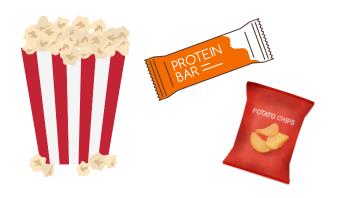
## **Key Points for Mixed Dishes**

- Meal kits that combine individual products in different categories (e.g., meal kit: cereal and yogurt) are ranked as Assorted Not Ranked and not as Mixed Dishes. Mixed Dishes are products that contain more than one category of food mixed together (e.g., lasagna, mac and cheese)
- Mixed Dishes products in a "one-serving" (i.e., individual packaging) are still considered Mixed Dishes and not Processed and Packaged Snacks
- Sauces consumed with cooked dishes (e.g., pasta, meats) are categorized as Mixed Dishes. Sauces that are used in small amounts and add flavor to a prepared dish or food (e.g., hot sauce, barbeque sauce) are categorized as **Condiments**



### PROCESSED AND PACKAGED **SNACKS**

| Food                                     | Rank   | Explanation   |
|--|--|---|
| Popcorn                                  | Choose Sometimes<br>or Choose Rarely   | It's a whole grain-based snack, usually containing added oil and salt.  |
| Cereal bar<br>Granola bar<br>Protein bar | Likely Choose Rarely; it could be ranked Choose Sometimes if the first ingredient is a whole-grain AND it meets the nutrient limits. | Look for the word "bar" in the name of these products to categorized them as Processed and Packaged Snacks and not as Grains. |



"I think it's just making sure that when we're ranking, you know, we're ranking it under the right category...But I do notice some inconsistencies with like labeling, or categorizing products as snacks versus grains."

**Nutrition Education Supervisor** 

## Key Points for Processed and Packaged Snacks

- Processed and Packaged Snacks are never ranked Choose Often. They can be Choose Sometimes if they are a whole-grain snack (e.g., whole-grain cracker, popcorn) or a non-grain snack (e.g., potato chips) and meet the sodium, fat, and added sugar limits
- Most snacks will be ranked Choose Rarely
- Kid-themed snacks, such as Goldfish crackers, are still ranked as Processed and Packaged Snacks and not as Miscellaneous, Baby Food
- Grain-based foods such as cereal bars and crackers, are not Grains because they are consumed between meals. These are ranked as Packaged Snacks



#### **DESSERTS**

| Food                         | Rank          | Explanation                     |
|------------------------------|---------------|---------------------------------|
| Dough: cookie, pastry, cake  | Choose Rarely | The final product is a dessert. |
| Mixes: cake, cookie, brownie | Choose Rarely | The final product is a dessert. |

## **Key Points for Desserts**

Judge a baking mix and a dough by their final form

Muffins are not considered desserts, but cookies, brownies, and cakes are

# CONDIMENTS AND COOKING STAPLES

| Food  | Rank     | Explanation   |
|---|----------|---|
| Flours: all purpose, corn masa,<br>whole wheat flour, rice flour,<br>almond flour | Unranked | All flours are categorized as Condiments and<br>Cooking Staples and not as Grains. They are<br>a single ingredient and not something<br>typically eaten on their own. |
| Coffee creamer, half-and-half   |          |   |
| Condensed milk  |          | These are categorized as Condiments and   |
| Heavy cream, light cream,<br>whipping cream, whipped cream                        | Unranked | Cooking Staples and not as Dairy. They are used in small amounts or to prepare foods and are not consumed on their own.   |
| Icing, frosting, filling  |          |   |

Continued



#### **CONDIMENTS AND COOKING STAPLES**

| Food   | Rank | Explanation  |
|--|------|--|
| Broth  |      |  |
| Butter, margarine  |      |  |
| Coconut milk   |      |  |
| Dressings  |      | These are categorized as Condiments and Cooking Staples because they are used in small amounts when consuming or preparing foods and are not eaten on their own. |
| Jelly  |      |  |
| Ketchup, mustard, canned salsa, mayo   |      |  |
| Pancake syrup, honey   |      |  |
| Pickles, pickled vegetables, olives  |      |  |
| Sauces: cranberry, barbeque, hot, lemon,<br>teriyaki, cilantro lime, soy, sloppy joe,<br>enchilada, tartar, green peppercorn |      |  |
| Seasoning mixes  |      |  |
| Sweeteners   |      |  |

# Key Points for Condiments and Cooking Staples

Generally, the spreads are ranked based on the main ingredient category. For example, hazelnut spread is categorized as Protein, while cheese dip is Dairy. However, jelly and butter are exceptions and are classified as condiments

Sauces used in small amounts (e.g., 1 tbsp) are categorized as Condiments and Cooking Staples. If they are used in large amounts (e.g., 1/2 cup for pasta dishes), they are categorized as Mixed Dishes. Tomato sauce with no other ingredients is an exception and is categorized as Fruits and Vegetables



#### **MISCELLANEOUS**

| Food   | Rank     | Explanation  |
|--|----------|--|
| Baby or toddler food<br>Baby or toddler formula  | Unranked | Babies' and toddlers' foods and formulas are designed to meet their specific nutritional needs.  |
| Nutritional, protein, diabetes<br>care powder or mix<br>Functional drinks powder or<br>mix | Unranked | Dry mixes intended for specific nutritional needs are ranked as Miscellaneous and not as Beverages.  Look for the words nutritional, protein, diabetes, and functional to identify these products. |
| Perishable prepared food   | Unranked | Prepared perishable foods are Miscellaneous.<br>Frozen meals are categorized by the main food<br>group, or as Mixed Dishes.  |

## **ASSORTED**

| Food                        | Rank                   | Explanation   |
|-----------------------------|------------------------|---|
| Assorted refrigerated foods |                        |   |
| Assorted beverage           |                        |   |
| Backpack bag                |                        |   |
| Meal kit: cereal & juice    |                        |   |
| Disaster box                | Assorted Not<br>Ranked | Assorted boxes may have products from the same food category or a combination of products from different food categories. Ranking all the products in an assorted box is impracticable for most food banks. |
| Donated box                 |                        |   |
| Food drive box              |                        |   |
| Meal box, shelf stable      |                        |   |
| Milk, assorted flavors      |                        |   |
| Unsorted meat               |                        |   |
| Youth Program milk          |                        |   |

## **Key Points for Assorted**

- Rank food identified as mixed, assorted, salvage, disaster boxes, or meal boxes for programs (e.g., "Family Meal Box") as Assorted Not Ranked if they do not have a consistent rank
- It is better to assign a rank to these items than to leave their rank blank, so they can be correctly identified when creating inventory reports



## **NON-FOODS**

| Food              | Rank                | Explanation  |
|-------------------|---------------------|--|
| Paper products    |                     | These items are not food;<br>there is no nutritional value<br>to assess. |
| Cleaning products | Non-food Not Ranked |  |
| Laundry detergent | Non-1000 Not Ranked |  |
| Pet food          |                     |  |

## **Key Points for Non-foods**

Non-food includes health and beauty care products, household cleaners, paper products, pet foods, and pet care products

